

Chit Chat

News for Home and Living JANUARY/FEBRUARY 2004

When Was The Last Time You Hugged Someone?

Valentine's Day is the perfect occasion to hug someone. Just in case you need a reason to hug, here are some wonderful quotes to consider:

Hugging is healthy. It helps the body's immune system. It reduces stress. It induces sleep. It is invigorating. It is rejuvenating. It has no unpleasant side effects, and hugging is nothing less than a miracle drug.

Hugging is all-natural. It is organic, naturally sweet, no pesticides, no preservatives, no artificial ingredients, and it is 100% wholesome.

Hugging is practically perfect. There are no breakable parts, no batteries required, no periodic maintenance checkups. It is low on energy consumption, high on energy yield, inflation proof, recession proof, nonfattening, and it requires no monthly payments.



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Hugging has no insurance requirements. It is theft proof, nontaxable, nonpolluting, and of course, it is fully returnable.

And:

Hugging is good medicine. It transfers energy, and gives the person hugged an emotional boost. A hug makes you feel good. The skin is our largest organ and it needs a great deal of care. A hug can cover a lot of skin and give the message that you care. It is also a form of communication. It can say things you don't have words for. The nicest thing about a hug is that you usually can't give one without getting one.

Don't wait for Valentine's Day – hug someone today!

-- Tara and April

Words of Love

How Do I Love Thee?

By Elizabeth Barret Browning

How do I love thee? Let me count the ways.
 I love thee to the depth and breadth and height
 My soul can reach when feeling out of sight
 For the ends of being and ideal Grace.
 I love thee to the level of everyday's
 Most quiet need, by sun and candlelight.
 I love thee freely, as men strive for Right;
 I love thee purely, as they turn from Praise.
 I love thee with the passion put to use
 In my old griefs, and with my childhood's
 faith.
 I love thee with a love I seemed to lose
 With my lost saints - I love thee with the
 breath,
 Smiles, tears, of all my life! - and, if God
 choose,
 I shall but love thee better after death.

Lines to an Unhandy Man

By Lois Wyse

You never made
 A lamp base out of a Cracker Jack box,
 An extra room out of an unused closet,
 Or a garden out of a pile of clay.
 All you ever made was
 A woman out of me.

Valentine Fun Facts

- In order of popularity, Valentine's Day cards are given to: teachers, children, mothers, wives, sweethearts, Koko the gorilla.
- The expression "wearing your heart on your sleeve" comes from a Valentine's Day party tradition. Young women would write their names on slips of paper to be drawn by young men. A man would then wear a woman's name on his sleeve to claim her as his valentine.
- According to the Greeting Card Association, an estimated one billion valentine cards are sent each year, making Valentine's Day the second largest card-sending holiday of the year. (An estimated 2.6 billion cards are sent for Christmas.) Approximately 85% of all valentines are purchased by women.
- Valentine's Day is celebrated in the United States, Canada, Mexico, the United Kingdom, France and Australia.

*Thirty days hath September,
 April, June, and November,
 All the rest have thirty-one,
 Excepting February alone
 Which hath but twenty-eight, in fine,
 Till leap year gives it twenty-nine.*

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For more information, please contact us.



Tara & April Glatzel
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PLEASE POST THIS ON YOUR BULLETIN BOARD AT WORK

Welcome New Clients!

Here are some of the new clients who became members of our "Real Estate Family" recently. We'd like to welcome you and wish you all the best!

Wendy Osborn (referred by Wayne Totten)

Shirley DeVries (past and treasured client)

The Rose Family (selling a home in the "Wood Streets")

Jeff and Shaundra Ziegenbein (selling a home in the "Wood Streets")

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends and relatives to us.

February Quiz Question

Who invented the safety pin?

Everyone responding by calling or e-mailing us with the correct answer will be entered into a drawing for:

A \$30 gift certificate for a store of your choice!

Drawing to be held on 2/29/04



December Quiz Answer

Question: What are the names of Santa's 8 flying reindeer, *not* including Rudolph?

Answer: Dasher, Dancer, Prancer, Vixen, Comet, Cupid, Donner and Blitzen.

**Congratulations to
Eleanor Ervin**

Your name was selected at random from all of the correct quiz entries and you'll receive a 2004 Entertainment Coupon book!

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The Pet Page

Appropriate Puppy Toys:

All puppies are born with a natural instinct called "prey drive". This is your puppy's survival instinct to feed itself. Since the domesticated dog has all his food supplied, these instincts present themselves in patterns that you may not recognize. Watch your pup play with a stuffed toy. See him toss it around, pounce on it, bat it with his feet, shred it or even bury it. You must provide your puppy with a variety of articles. He will need soft articles like plush toys (eyes and noses removed). Allow him to have a big plush toy to simulate a litter mate. Yard sales or second hand spots have many to choose from, at low costs. Limited amounts of rawhides are great as well. Squeaky toys, hockey balls, tennis balls, frisbees and soccer balls are all good items. Without this reserve of proper toys to draw from, your pup could resort to items such as pillows, socks, shoes, mats, kleenex or anything else soft and within reach as replacements. Set up a toy box for your puppy and let him see you loading it up with the goodies. Then invite him to help himself. He'll catch on real quick.



Accurate Corrections:

Corrections are just simply methods for modifying undesirable behaviors to acceptable behaviors. They may come in several forms depending upon the situation that you are facing. The important thing to remember when correcting a wrong behavior is to be quick to respond, assertive and clear with your voice, signals or leash so that the puppy immediately gets the message. Don't talk to him in phrases when trying to modify a behavior -- this only adds to his confusion. Keep your words to one syllable commands. In puppy or dog training, the timing of correction and praise is everything. Even seconds in hesitation gives your pup the opportunity to become distracted or creative. Through accurate corrections and repetition, your puppy will actually start to believe that you know what he's thinking



before he does the behavior. When this happens, your pup will begin to think out his actions before doing them, appearing to us as knowing right from wrong. That's when you see true behavior changes.

-- Adapted from www.houssen.com

REMEMBER....

Spaying and neutering is the most important thing we can do to help dogs and cats.

"The Sister Team" is willing and able to confidentially help those who are unable or unwilling to spay or neuter their companion (or stray) animals.

Please contact us and we will donate our time and money to this most-important cause!

--Tara and April

LOST and FOUND

If you've lost or found any type of creature (cat, dog, bird, turtle), please contact "The Sister Team" so that we may put its photo and/or description in this newsletter so a happy reunion can be organized with the proper owner(s)!

Together, Forever and Always.....for the Animals!

-- Tara and April

Preferred Service Directory

Below are some hard-working, reliable people/companies that we highly recommend:

Tutoring Service in the "Woods"
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so we can share them with others who
could use their useful services.*

Use Your Noggin, Not Your Head...

...if you can avoid it. Soccer players, it turns out, are experiencing memory deficiencies after hitting the ball too many times with their heads. For years, boxing was the sport most often singled out in which repeated blows to the head were bound to take some sort of toll. But recent studies suggest that soccer players have the same kinds of deficiencies as retired boxers.

Although foam and padded headbands have been introduced to the sport to curtail injuries, they're not helping as much as expected, according to a study conducted by Washington University in St. Louis. Therefore, until more research is conducted, the American Academy of Pediatrics is advising against letting children intentionally hit soccer balls with their skulls.

– Adapted from *USA Weekend*



How Moms Cope

A man observed a woman in the grocery store with a three-year-old girl in her basket. As they passed the cookie section, the child asked for cookies and her mother told her “no.” The little girl immediately began to whine and fuss, and the mother said quietly, “Now Ellen, we just have half of the aisles left to go through; don’t be upset. It won’t be long.”

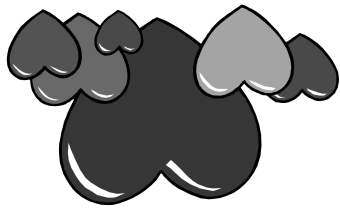


He passed the mother again in the candy aisle. Of course, the little girl began to shout for candy. When she was told she couldn’t have any, she began to cry. The mother said, “There, there, Ellen, don’t cry. Only two more aisles to go, and then we’ll be checking out.”

The man happened to be behind the pair at the checkout, where the little girl immediately began to clamor for gum, and burst into a terrible tantrum upon discovering there would be no gum purchased today. The mother patiently said, “Ellen, we’ll be through this checkout stand in five minutes, and then you can go home and have a nice nap.”

The man followed them out to the parking lot and stopped the woman to compliment her. “I couldn’t help noticing how patient you were with little Ellen...”

The mother broke in, “My little girl’s name is Tammy. *I’m* Ellen.”



Happy
Valentine's
Day!



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Chit Chat

Referral Reward Program ...

We want to thank those of you who have participated in our Client Referral program! Marketing for new clients costs us tons of time, money and energy. Like any company, we need new clients to stay in business. Over the years we've found that looking for new clients takes away from the time we would rather be spending focusing on your goals, explaining your options, and providing the excellent service you expect.....*and deserve!*

If you refer your friends and relatives to us, everyone benefits. We can serve you better. We send you a nice gift. And we assure you that we'll take the very best care of anyone you refer to us.

If you want any friends, coworkers, relatives or business acquaintances to receive a free subscription to this newsletter, please contact us and we'll put them on the mailing list immediately.

It is our desire to build a business based on strong and lasting relationships.

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