

Chit Chat

News for Home and Living

OCTOBER 2003

Rarely do we spend long vacations together because of our personal commitment to our real estate business, but we needed a break and did we ever get one at the end of September! The beautiful country of Greece was our destination. Although in ruins, the bare marble of the 2500+ year old Parthenon (see photo) is still breathtaking! We saw past the smog and the modern parts of Athens, and basked in the glory of the antiquity of the city. Returning home nonetheless is always a pleasure! And now that we're back home in our wonderful United States of America, we look forward to helping you with all of your real estate needs.

-- Tara and April



Tara, Dorette, Sandy & April

Keep Kids Safe On Halloween

Halloween is a fun night for kids – but it can be a scary night for parents. If your children are too old to have Mom or Dad tag along with them, make sure you review these safety rules before they head out the door:

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Organize a group of children who agree to visit homes together, and have an agreed-upon time for them to return home. Choose an older child who will be responsible for keeping others in line.

Review traffic safety, i.e., look both ways before crossing the street; walk, don't run; trick or treat down one side of a street at a time.

Put reflective tape on costumes so motorists can see kids in the dark. Have at least one child in the group carry a flashlight. Instruct kids to refrain from eating candy until they bring it home. Then, inspect all candy for tampering.

Tell kids to stay on sidewalks and driveways. No running through yards.

We hope these suggestions help you have a safe and happy Halloween!

—Tara and April

HISTORY AND CUSTOMS OF HALLOWEEN

Halloween is an annual celebration, but just what is it actually a celebration of? And how did this peculiar custom originate? Is it, as some claim, a kind of demon worship? Or is it just a harmless vestige of some ancient pagan ritual?

The word itself, "Halloween," actually has its origins in the Catholic Church. It comes from a contracted corruption of All Hallows Eve. November 1, "All Hollows Day" (or "All Saints Day"), is a Catholic day of observance in honor of saints. But, in the 5th century BC, in Celtic Ireland, summer officially ended on October 31. The holiday was called Samhain (sow-en), the Celtic New year.

One story says that, on that day, the disembodied spirits of all those who had died throughout the preceding year would come back in search of living bodies to possess for the next year. It was believed to be their only hope for the afterlife. The Celts believed all laws of space and time were suspended during this time, allowing the spirit world to intermingle with the living.

Naturally, the still-living did not want to be possessed. So on the night of October 31, villagers would extinguish the fires in their homes, to make them cold and undesirable. They would then dress up in all manner of ghoulish costumes and noisily paraded around the neighborhood, being as destructive as possible in order to frighten away spirits looking for bodies to possess.

The thrust of the practices also changed over time to become more ritualized. As belief in spirit possession waned, the practice of dressing up like hobgoblins, ghosts, and witches took on a more ceremonial role. The custom of Halloween was brought to America in the 1840's by Irish immigrants fleeing their country's potato famine. At that time, the favorite pranks in New England included tipping over outhouses and unhinging fence gates.

The custom of trick-or-treating is thought to have originated not with the Irish Celts, but with a ninth-century European custom called souling. On November 2, All Souls Day, early Christians would walk from village to village begging for "soul cakes," made out of square pieces of bread with currants. The more soul cakes the beggars would receive, the more prayers they would promise to say on behalf of the dead relatives of the donors. At the time, it was believed that the dead remained in limbo for a time after death, and that prayer, even by strangers, could expedite a soul's passage to heaven.

So, although some cults may have adopted Halloween as their favorite "holiday," the day itself did not grow out of evil practices. It grew out of the rituals of Celts celebrating a new year, and out of Medieval prayer rituals of Europeans. Halloween in the United States lost most of its superstitious and religious overtones by the Beginning of the 20th century. There was a move to mold Halloween into a holiday more about community and neighborly get-togethers. As a result, family parties and large community celebrations gained popularity. Then in the 1950s, with the baby boom in full force, Halloween evolved into a holiday directed mainly at the young.

Today, many communities sponsor costume parades, dances, skits, and other forms of entertainment to celebrate Halloween. Adults are again dressing up and having parties of their own. Americans spend \$2.5 billion annually on Halloween, making it the country's second largest commercial holiday.

And today, even many churches have Halloween parties or pumpkin carving events for the kids. After all, the day itself is only as evil as one cares to make it.



School Success



Doors to extraordinary places can be opened if you have the right keys.

I remember being fascinated with keys when I was a kid. There was the one that unlocked the treasure of my piggybank and another that kept the secrets of my diary closed to the prying eyes of my little brothers. Misplacing those keys meant losing access to my precious belongings! Keys are simple tools that have the power to unlock amazing doors. By doing well in school you gain an important key that can open future doors to extraordinary places. --Madelyn Warner

Student Pledge for Success

- ◆ School is my most important job
- ◆ I will pay attention and learn today
- ◆ I will pledge to do my very best
- ◆ I am responsible for my actions, my life, and my future

SAT Test Question

Every student who studies art in a certain school receives exactly one of the grades A, B, C, or D. If $\frac{1}{5}$ of the students receive A's, $\frac{1}{4}$ receive B's, $\frac{1}{2}$ receive C's, and 10 students receive D's, how many students in the school study art?

1. 30
2. 60
3. 100
4. 200
5. 500

For answer, go to page 5...

SUCCESS STRATEGIES

3908 Oakwood Place

If you need help with school work, study skills and/or SAT test preparation, call:

"The Wood Street Tutor"

Madelyn Warner

(909) 369-6995

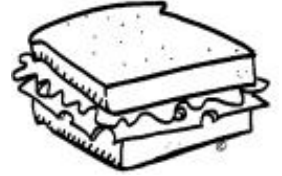
Helping students achieve since 1995

Eat Your Crusts!

Make your children eat the crust. Force *yourself* to eat the crust, for that matter. Bread crust, when eaten, helps the body defend itself from carcinogens.

The crust contains an antioxidant called pronyl-lysine, which is effective in boosting certain enzymes

known as Phase II enzymes. And darker bread usually contains more of these carcinogen-fighting enzymes than white bread.



A study was conducted by German scientists who baked sourdough bread using a mixture of wheat and rye flour, and discovered there was eight times as much pronyl-lysine in the crust than in the less-baked center of the loaf.

– Adapted from *The New York Times*

Report Missing Cell Phones Immediately!



If your cell phone is lost or stolen, report it ASAP. If you don't, you could be held responsible for the charges. According to one wireless service provider's terms of unauthorized usage, if your device, user name or password is stolen, or service is fraudulently used, you must immediately notify them and provide police reports that the phone was indeed stolen.

Until you notify them, you will likely be held responsible for the charges incurred. But don't worry about having to notify friends and family of a new cell phone number; most service providers will block usage of the number until the phone is recovered, and then can reinstate the number.

– Adapted from *Newsday*

Welcome New Clients!

Here are some of the new clients who became members of our "Real Estate Family" recently. We'd like to welcome you and wish you all the best!

Linda Belasco

Doug and Lita Brenizer

Stan and Caroline Bruner

Don Harp

Dan Lane and Kathy Rose

Barbara Brooks
(referred by Robert St.Genis and Anthony Polito,
treasured clients)

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends and relatives to us.

October Quiz Question

Mount Kilimanjaro is located in which country?

Everyone responding by calling or e-mailing us with the correct answer will be entered into a drawing for:

A \$30 gift certificate for a store of your choice!

Drawing to be held on 11/05/03



September Quiz Answer

Question: Who wrote the lyrics to "Amazing Grace"?

Answer: John Newton

Source: www.flash.net/~gaylon/jnewton.htm

**Congratulations to
Traci Reid**

Your name was selected at random from all of the correct quiz entries and you'll receive a \$30 gift certificate to a store of your choice!

See An Interesting Home?

No need to wonder about the price. No need to call a high-pressure sales agent who will just make you feel obligated. Our computers can send you the information quickly and easily, for any house, listed or sold, anywhere.

Just ask "The Sister Team"!

**It's all part of our
Free, No-obligation
Home Finder Service.**

Leave the address on our voicemail pager:
(909) 278-8755 ext. 121 or 124

We'll fax, mail or e-mail you the information on that listing within 24 hours.

The Pet Page

"The Sister Team" is dedicated to addressing the problem of abandoned, homeless, and abused pets and animals. This is a global problem and one that we can all have an influence in correcting, especially by supporting local animal rescue agencies.

Please, if you are thinking of adding a pet to your family, check with your local animal adoption or pet rescue agencies first! Thousands of adoptable, lovable pets are destroyed every day. The first line of defense in this problem is to have your pets Spayed or Neutered!

Together, Forever and Always.....for the Animals!

--Tara and April

I expect to pass through this world but once. Any good therefore that I can do, or any kindness or abilities that I can show to any fellow creature, let me do it now. Let me not defer it or neglect it, for I shall not pass this way again.

--William Penn

Whatever your work or life circumstances may be, the power to make a positive difference for others, be they two-legged or four-legged, resides within us all.

--Hope Tarr

Answer to SAT Test Question from Page 3. If you still haven't figured it out, try reading the *hint* first.

Hint: The students who receive A's, B's & C's account for $(1/5)+(1/4)+(1/2)$ of the students. If you add these together, you'll be able to find out what fraction of the students receive D's, and then use the fact that 10 receive D's to find the total number of students.

Answer: 200 students

The highest realms of thought are impossible to reach without first attaining an understanding of compassion.

--Socrates



REMEMBER....

Spaying and neutering is the most important thing we can do to help dogs and cats.

"The Sister Team" is willing and able to confidentially help those who are unable to spay or neuter their companion (or stray) animals.

Please contact us and we will donate our time and money to this most-important cause!

--Tara and April

Preferred Service Directory

Below are some hard-working, reliable people/companies that we highly recommend:

Tutoring Service in the "Woods"
(909) 369-6995

- Math and Reading Programs -- including advanced math levels
- Assistance with Homework -- most subject areas
- Test Preparation for SAT I, SAT II, High School Exit Exam, CHSPE and GED

One-on-One Tutoring and Small Groups Available
Success Strategies
Madelyn Warner, Proprietor
3908 Oakwood Place
Helping Students Achieve Success Since 1995

A.H.P.



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Corona, CA 91718



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CLEAN UPS & WASHES

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Maintenance

(909) 361-0992

Joel Perez
420 McKinley St. #111-280
Corona, CA 92879
Ph: 800-341-1669
Fax: 909-609-3871
Cell: 909-721-6236

Troubleshooting
AFTER HOURS - WEEKENDS
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and San Bernardino
Residential/Commercial/Industrial

Service Calls
Electric, Inc.

Electrical Problem? No Problem.

License No. 810264

*Did a hard-working and reliable tradesperson
perform a wonderful job for you?
Please tell us what he/she did and pass along their business card
so we can share them with others who
could use their useful services.*

PLEASE POST THIS ON YOUR BULLETIN BOARD AT WORK

RIVERSIDE

CALIFORNIA BUNGALOW IN THE "WOOD STREETS"



\$199,900

Don't hesitate on this adorable California bungalow on a quiet cul-de-sac in the desirable "Wood Streets" neighborhood. This cute home boasts two bedrooms, one bathroom, central air and heat, hardwood floors, indoor laundry, breezy front porch, one-car detached garage with a brand new roof, along with a pool-sized yard perfect for children and/or pets. Total square feet of this home is approximately 988, and was built in 1924.

RIVERSIDE

DROP-DEAD GORGEOUS 1940'S RANCH-STYLE HOME



\$299,999

Your chin will hit the floor with sheer delight when you walk into this exquisite home. Current owners have lived and raised their children here for the past 25 years. Pride-of-ownership abounds in this 3 bedroom, 1 1/2 bath with gorgeous hardwood floors, formal dining room, den with built-in bookshelves, elegant fireplace, central air and heat, indoor laundry and 2-car detached garage. Total square feet is approximately 1890.

SOLD



Tara & April Glatzel

"The Sister Team"

Your Real Estate Consultants For Life!

(909) 518-5233 or (909) 518-5182

Call for a
FREE
market analysis
on your home!

PLEASE POST THIS ON YOUR BULLETIN BOARD AT WORK



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Chit Chat

Referral Reward Program ...

We want to thank those of you who have participated in our Client Referral program! Marketing for new clients costs us tons of time, money and energy. Like any company, we need new clients to stay in business. Over the years we've found that looking for new clients takes away from the time we would rather be spending focusing on your goals, explaining your options, and providing the excellent service you expect.....*and deserve!*

If you refer your friends and relatives to us, everyone benefits. We can serve you better. We send you a nice gift. And we assure you that we'll take the very best care of anyone you refer to us.

If you want any friends, coworkers, relatives or business acquaintances to receive a free subscription to this newsletter, please contact us and we'll put them on the mailing list immediately.

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