Tara & April's-

Chit Chat

News for Home and Living

DECEMBER 2013

YOUR HOLIDAY GIFT IS ENGLOSED!

For 16 years, we've been delivering annual calendars to clients, friends, and our "Wood Streets" neighborhood... a tradition we look forward to every winter holiday.

The magnetic calendars include a special adhesive strip on the back of the magnet which enables them to go almost anywhere (stainless steel appliances, wood, plastic, glass, etc.) and they are *repositionable*!

In addition to our magnetic calendars, we also have large wall calendars, so please let us know if you need an extra one for your office, for a friend, or for your vacation home.

Inside Chit Chat

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'Twas the night before Christmas when all through the house I searched for the tools to hand to my spouse. Instructions were studied and we were inspired, In hopes we could manage "Some Assembly Required."

We opened the boxes, my heart skipped a beat.... Let no parts be missing or parts incomplete! Too late for last-minute returns or replacement; If we can't get it right, it goes in the basement!

When what to my worrying eyes should appear, But 50 sheets of directions, concise, but not clear, With each part numbered and every slot named, So if we failed, only we could be blamed.

More rapid than eagles the parts then fell out, All over the carpet they were scattered about. "Now bolt it! Now twist it! Attach it right there! Slide on the seats, and staple the stair!

But I said to my husband just before I passed out, "This will be the best Christmas, without any doubt. Tomorrow we'll cheer, let the holiday ring, And not have to run to the store for a thing!

We did it! We did it! The toys are all set
For the perfect, most perfect, Christmas, I bet!"
Then off to dreamland I gratefully went,
Yet there's something to say for those self-deluded...
I'd forgotten that batteries are never included!

- Author Unknown

The holidays are here, so please take time to enjoy every one and every thing! Have a very happy holiday season!

- Tara and April



Wishing each and every one of you a happy holiday season and the best wishes ever for the new year!

Warmest regards,







5th Annual

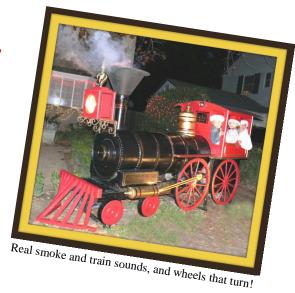
"Cookies with Santa"

Come visit with Santa!

He will be making a special appearance at 3943 Chapman Place (the house with the train)

Sunday, December 15th

4:00 to 6:00 p.m.



Brooklynn posing as a helpful elf!

Santa's helpers will be serving hot chocolate and cookies for children and adults.

Don't forget your camera!



"The Sister Team" sat on Santa's lap too!





Friends Referring Friends!

A great referral is when you introduce someone you care about, to someone you trust....

Mary Webb (past and treasured client)

Don McLeish and Jim Fleming

Rex and Myriah Richey

Jason and Jacquie Gladney (past and treasured clients)

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends and relatives to us.

Absolutely NO ONE sells more homes in The Wood Streets neighborhood than "The Sister Team"!!

we **LIVE** in the neighborhood, we **WORK** in the neighborhood, we **KNOW** the neighborhood, we **SELL** the neighborhood!!!

www.TheSisterTeam.com

December Quiz Question

In which decade was the first United States postage stamp issued?

Everyone (any age) responding by calling or e-mailing us with the correct answer will be entered into a drawing for:

a \$25 VISA gift card to use wherever you like, just like cash!



Drawing to be held on 12/25/2013

October Quiz Answer

Question: What are the two most common unbowed stringed instruments found in a symphony orchestra?

Answer: Harp and piano.

Congratulations to **Madeline Morgan**

Your name was selected at random from all of the correct quiz entries and you'll receive a \$25 VISA gift card!

Difference Between The Common Cold And The Flu

A cold usually comes on gradually — over the course of a day or two. Generally, it leaves you feeling tired, sneezing, coughing and plagued by a running nose. You often don't have a fever, but when you do, it's only slightly higher than normal. Colds usually last three to four days, but can hang around for 10 days to two weeks.

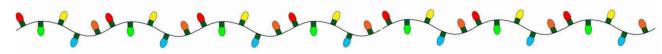
Flu, on the other hand, comes on suddenly and hits hard. You will feel weak and tired and you could run a high fever. Your muscles and joints will probably ache, you will feel chilled, and you could have a severe headache and sore throat. Getting off the couch or out of bed will be a chore. The fever may last three to five days, but you could feel weak and tired for two to three weeks.



One final note on this topic: because the common cold and the flu are both caused by viruses, antibiotics are not necessary. People who

take antibiotics while suffering with a cold or flu often feel slightly better because antibiotics have a mild anti-inflammatory effect. But this benefit is far outweighed by the negative impact that antibiotics have on friendly bacteria that live throughout your digestive tract. In this light, if you really need help with pain management during a cold or flu, it is usually better to take a small dose of acetaminophen than it is to take antibiotics.

—adapted from Dr. Ben Kim



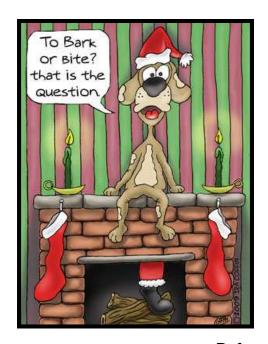




Survive the Holidays

Many of us approach the winter holidays with dread, exhaustion, anxiety and isolation. We're victims of the Christmas blahs, the Hanukkah malaise, the Kwanzaa ennui, and for the pagans ... the Solstice slump. While science has not yet found a cure for the holiday blues, here are some definitive coping strategies:

- Shop for the most important people first. Don't try putting together a gift basket of Twinkies, Crazy Glue and car air fresheners from the quickie mart at 3 am on Christmas Eve.
- Don't load up on fats and sweets. If you eat sensibly, you'll be in a better frame of mind.
- Get up from table and get some exercise. It's a proven stress reducer. Take a hike; make a snowman.
- Relax. Take time to rejoice at the little things. The smell of bread baking, the sound of fire crackling, the sight of a little piece of broccoli between your sister's teeth.
- Don't make resolutions now. Wait until you're in a better frame of mind, like in February, which is the Chinese New Year, or better yet wait until the Jewish New Year, which is in September.



Pets Are For Life

Pets are for life, not just for Christmas. Each of them waits for the joy of a home. Take one of them in and you'll never go kissless, So long as you treat them as one of your own!





World-Wide Traditions

Christmas traditions vary from culture to culture. Finns often visit saunas on Christmas Eve, while Portuguese revelers hold a feast on Christmas Day for the living and the dead. Thanks to their geographic location, most Australians and New Zealanders enjoy Christmas on the beach or at the barbecue. Spain, meanwhile, hosts the world's largest lottery.

In Greece, Greeks are increasingly turning to decorating Christmas boats instead of trees. Every December, Greece's second city,

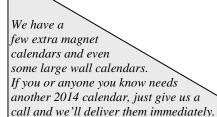
The ssaloniki, erects a huge illuminated metal structure in the shape of a three-mast ship next to the Christmas tree in its town square. The ship is viewed



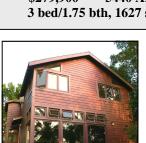
as a quintessential Greek symbol, as the country is one of the world's mightiest shipping nations.



\$279,900 — 5440 Alden "Wood Streets" 3 bed/1.75 bth, 1627 sq ft, central air/heat



Don't forget that past issues of our Chit Chat newsletter (in color) can be accessed on our website: www.TheSisterTeam.com.





\$349,900 — 4890 Glenwood, Riverside 92501 3 bed/1.75 bth, 1800 sq ft, central air/heat, views

2013 was another one of our busiest real estate years!
Thanks in part to past clients, referrals, and our long-term presence (of over 15 years) in the Wood Streets neighborhood!

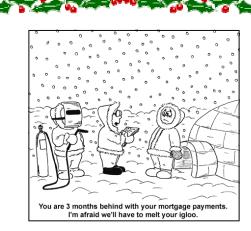


\$349,900 — 4546 Beatty "Magnolia Center" 3 bed/1.75 bth, 1564 sq ft, STUNNING, central air/heat



\$359,900 — 3657 Larchwood "Wood Streets" 2 bed/1.75 bth, 1800 sq ft, central air/heat, gorgeous







ishabilott



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License #00981891 License #01224102

Place Stamp Here

Chit Chat

Happy 11th Birthday, Chit Chat!

This 8-page Chit Chat newsletter, that we have been personally writing and distributing door-to-door to over 2,100 homes every issue, is celebrating its 10th birthday!!

For those of you who have not been in the neighborhood as long as us, you'll be surprised to know that we were delivering real estate tips, sales stats, American flags, and lots of goodies (candy, note pads, calendars, etc.) for more than 5 years *before* the inception of the Chit Chat; that means we've been the **real estate presence** in this neighborhood **for over 15 years**!

No other Realtors come close to our success here. Absolutely no one lists *and* sells more homes in the Wood Streets than "The Sister Team". This is due to our full-time and long-term commitment to the real estate industry (almost 25 years), our knowledge of the Southern California real estate market, and our personal involvement with every single transaction.

Not only do we live here and work here, but we ride our bikes and take walks throughout this amazing and wonderful neighborhood!

