

Chit Chat

News for Home and Living

DECEMBER 2012

YOUR HOLIDAY GIFT IS ENCLOSED!

For 15 years, we've been delivering annual calendars to clients, friends, and our "Wood Streets" neighborhood... a tradition we look forward to every winter holiday.

The magnetic calendars include a special adhesive strip on the back of the magnet which enables them to go almost anywhere (stainless steel appliances, wood, plastic, glass, etc.) and they are *repositionable*!

In addition to our magnetic calendars, we also have large wall calendars, so please let us know if you need an extra one for your office, for a friend, or for your vacation home.



Getting Through ALL of the December Holidays

If you're Christian, wish others a Merry Christmas. If you're African American/Canadian, wish others a "Joyous Kwanzaa". If you're Jewish, wish others a "Happy Hanukkah". Or simply wish others "Happy Holidays". No one should be offended. We should all be thankful that others care enough to wish us well.

While **Christmas** is the most widely celebrated in the United States, there is no shortage of other holidays to commemorate the month of December.

Hanukkah is not the holiest of Jewish holidays (that would be Yom Kippur, the Day of Atonement), but it commemorates the rededication of the temple of Jerusalem and begins December 8 this year.

Yule, another name for the Winter Solstice, on December 21, was celebrated centuries before Jesus Christ was born and marked a turning point in the season when the worst of winter was over.

Kwanzaa (Swahili for "first fruits") is a non-religious African American holiday celebrating family, community, and culture that started in 1966 and begins on December 26 thru January 1.

Please share the love this holiday season and remember that our similarities bring us together, yet our differences keep us interesting!

Inside Chit Chat

Holiday Wishes from "The Sister Team"

"Cookies with Santa"

Twelfth Night Progressive Dinner

Holiday Maze

Soldiers' Angels

Real Estate Page



Holiday Wishes

from

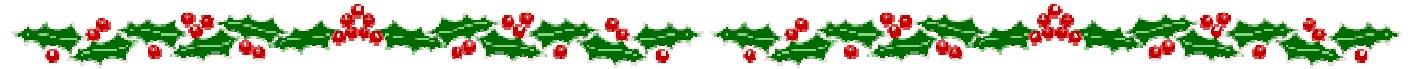
" The Sister Team "

*Wishing each and every one of you
a happy holiday season
and the best wishes ever for the new year!*

Warmest regards,

Tara and April Glatzel

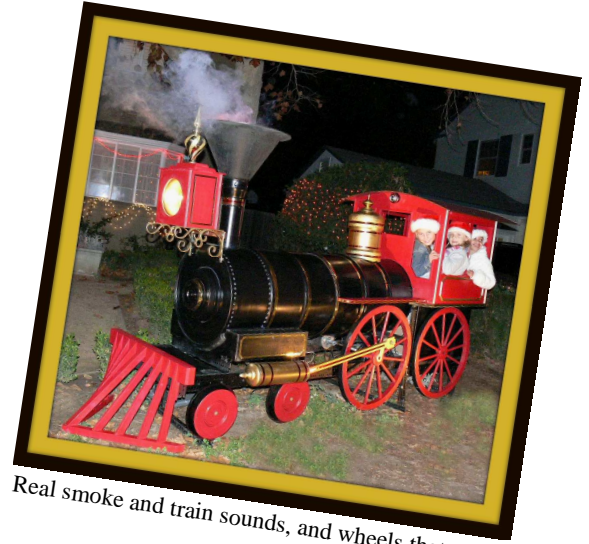




4th Annual

"Cookies with Santa"

Come visit with Santa!
He will be making a special appearance
at 3943 Chapman Place
(the house with the train)
Sunday, December 9th
4:00 to 6:00 p.m.



Real smoke and train sounds, and wheels that turn!



Santa will be handing out candy canes too!

Santa's helpers will be serving
hot chocolate and cookies for
children and adults.
Don't forget your camera!

For more than half a century, the spirited
residents of Chapman Place have banded
together to decorate their homes for the
season, and in a big way!
There is a four-page article in the December
issue of Riverside Magazine (pg 32).



Merry Christmas!



Friends Referring Friends!

*A great referral is when
you introduce someone you care about,
to someone you trust....*

**The Brown Family (referred by Jeff and
Julie Olson)**

Tiffani Costa

**Gary and Gerry Eldred (referred by Scott and
Kris Sawyer, past and treasured clients)**

Daniel and Candyce McCloud

Paul and Micki Merlino

Mark and Liz Ostoich (past and treasured clients)

Don Rayner and Darlene Cook

Susan Soares

*We love giving recognition to our new friends and
our wonderful existing clients who are kind enough
to refer their friends and relatives to us.*

**Absolutely NO ONE
sells more homes in
The Wood Streets
neighborhood than
“The Sister Team”!!**

we **LIVE** in the neighborhood,
we **WORK** in the neighborhood,
we **KNOW** the neighborhood,
we **SELL** the neighborhood!!!

www.TheSisterTeam.com

December Quiz Question

**How many years does it take for most
pine trees to grow to six feet, the average
height of a Christmas tree?**

*Everyone (any age)
responding by calling or
e-mailing us with the
correct answer will be
entered into a drawing for:*

**a \$25 VISA
gift card to use
wherever you
like, just like cash!**

*Drawing to be
held on 12/23/2012*



October Quiz Answer

Question: ‘Cascade’, ‘horsetail’, ‘plunge’,
and ‘tiered’ are types of what?

Answer: Waterfalls.

**Congratulations to
Tristan Jackson**

Your name was selected at random
from all of the correct quiz entries
and you'll receive
a \$25 VISA gift card!



PHOTO BY JERRY RICE

Daniel Cocco will greet guests at the Mission Inn and Laurel Hampton-Hunt will serve one of the four courses during the Twelfth Night Celebration and Progressive Dinner.

The Old Riverside Foundation
invites you to their
Twelfth Night Celebration
and Progressive Dinner

January 4 and 5, 2013
with seating at 6:30 and 8:00

The Old Riverside Foundation wants to give you an opportunity to relive the grand English tradition of Twelfth Night!

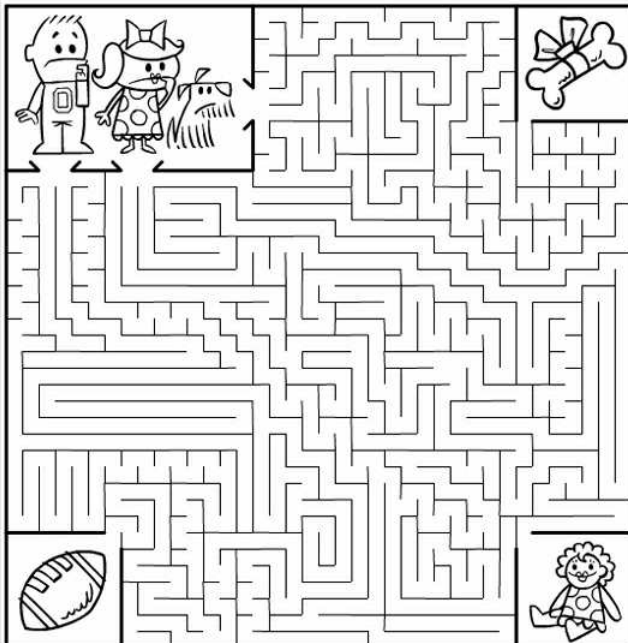
Traditionally, Twelfth Night is on January 5th (the 12th day after Christmas), and has for centuries been the culmination of the 12-day Christmas season (thus the *Twelve Days of Christmas* holiday song). Guests are encouraged to wear period dress or semi-formal attire. Event benefits the foundation's historic preservation projects.

The four-course progressive dinner, which includes fine wines and tempting desserts, will begin at the Mission Inn staging area. Celebrants will then be transported via horse-drawn carriages to their respective appetizer, dinner and dessert houses in the historic downtown Riverside area. Reservations required. Contact (951) 683-2725 or www.olderiverside.org.



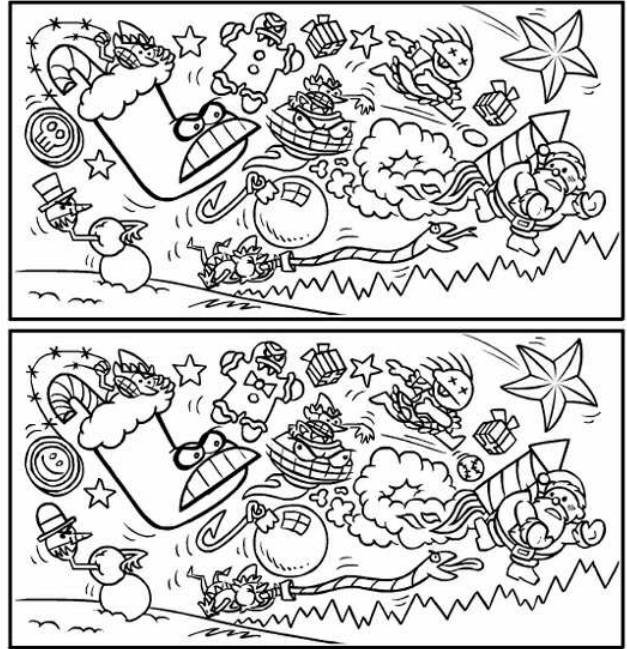
Find the Presents Maze!

Help the kids & puppy find the Christmas gift of their dreams!



What's the Difference?

Find the seven differences between the two holiday pictures below.



Soldiers' Angels

This volunteer-led nonprofit has hundreds of thousands of volunteers providing aid and comfort to the men and women of the United States Army, Marines, Navy, Air Force, Coast Guard, wounded, veterans and their families — year round, not just during the holidays.

Won't you please consider adopting a family for Christmas, send a card or a letter, or text "Soldiers" to 20222 for a one-time \$10 donation.

For more information on how to submit a soldier, become a volunteer, plan an event, or send pre-made holiday packages, go to soldiersangels.org.



"May No Soldier Go Unloved," encapsulates the motivation behind Soldiers' Angels. Volunteers work tirelessly to demonstrate active care and concern for veterans, the wounded, deployed service members and their families.



Maple Syrup

The northeastern section of North America is one of the few regions in the world where the environmental conditions are capable of producing tappable sap that will yield maple syrup. It takes a tree almost 40 years to reach the size before it can be tapped.



The sap itself is made up of 90% water. The remaining 10% is a mixture of sugars, calcium, potassium, iron, etc. In order to make the sap into syrup, most of the water will be removed which is why it takes approximately 40 gallons of sap to make 1 gallon of syrup.

In order to be considered pure maple syrup, a product must be 100% pure. Products containing other ingredients are labeled table or pancake syrup.

Maple syrup is classified using different grading standards. The grades listed on the bottles vary in the U.S. Usually extra light and Grade A typically have a milder flavor than Grade B, which is dark with a richer maple flavor. Grade C has a strong, thick taste and is used almost exclusively as a commercial sweetener.

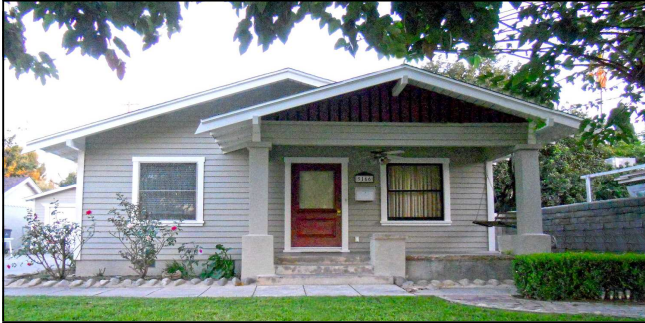


American labeling laws prohibit imitation syrups from having "maple" in their names.

Song for Children

I built a little snowman (*make circles with arms*)
 He had a carrot nose (*point to nose*)
 Along came a bunny (*hold up two bent fingers*)
 And what do you suppose? (*shrug your shoulders*)
 That hungry little bunny (*hold up bent fingers*)
 Looking for his lunch (*bunny hop around*)
 Ate the snowman's nose (*grab nose with fingers*)
 Nibble...nibble...CRUNCH! (*CLAP once loudly*)





\$249,900 — 5166 Brockton Ave., Riverside 92506
3 bed/1.5 bth, 1800 sq ft, central air/heat, standard sale



\$229,900 — 4458 Larchwood Pl., Riverside 92506
3 bed/2 bth, 1500+ sq ft, central air/heat, fireplace



\$325,000 — 4142 Linwood Pl., Riverside 92506
3 bed/1.75 bth, 1900 sq ft, central air/heat, gorgeous



We have a few extra magnet calendars and even some large wall calendars. If you or anyone you know needs another 2013 calendar, just give us a call and we'll deliver them immediately.

Don't forget that past issues of our Chit Chat newsletter (in color) can be accessed on our website: www.TheSisterTeam.com or www.WoodStreetHomes.com.

2012 was one of our busiest real estate years of our career! Thanks in part to past clients, referrals, and our long-term presence (of over 15 years) in the Wood Streets neighborhood!



\$375,000 — 4907 Cliffside Dr., Riverside 92506
3 bed/3 bath, 2800 sq ft, central air/heat, pool, view

REAL ESTATE: Six Straight Months of Gains

The Standard & Poor's Case-Shiller saga of home price escalation continues, given a September report that reflects six straight months of pricing gains. "Despite the seasons, housing continues to improve," said David Blitzer, chairman of the Case-Shiller Home Price Index, a leading measure of home prices across 20 metropolitan areas of the U.S. "With six months of consistently rising home prices, *it is safe to say that we are now in the midst of a recovery in the housing market.*"

The Real Estate Research Council of Southern California, in its newly released third quarter report, said home prices through October rose 1.4 percent from one year ago for the seven county area of Southern California. From six months ago, prices are up 2.4 percent.

Riverside County had the most significant gains, according to Michael Carney, executive director of the council based at Cal Poly Pomona. Across the county, home prices rose 6.3 percent year-over-year in October.

—Adapted from The Press-Enterprise



Happy
Holidays!



Tara and April Glatzel
"The Sister Team"
Your Realtors® For Life!
3943 Chapman Place
Riverside, CA 92506
aprilglatzel@remax.net
www.TheSisterTeam.com
Tara: (951) 205-4428 April: (951) 205-4429
License #00981891 License #01224102

Place
Stamp
Here

Chit Chat

Happy 10th Birthday, Chit Chat!

This 8-page Chit Chat newsletter, that we have been personally writing and distributing door-to-door to over 2,100 homes every issue, is celebrating its 10th birthday!!

For those of you who have not been in the neighborhood as long as us, you'll be surprised to know that we were delivering real estate tips, sales stats, American flags, and lots of goodies (candy, note pads, calendars, etc.) for more than 5 years *before* the inception of the Chit Chat; that means we've been the **real estate presence** in this neighborhood **for over 15 years!**

No other Realtors come close to our success here. Absolutely no one lists *and* sells more homes in the Wood Streets than "The Sister Team". This is due to our full-time and long-term commitment to the real estate industry (almost 25 years), our knowledge of the Southern California real estate market, and our personal involvement with every single transaction.

Not only do we live here and work here, but we ride our bikes and take walks throughout this amazing and wonderful neighborhood!



This newsletter is intended for entertainment purposes only and is created exclusively by "The Sister Team". Credit is given to the authors of various articles that are reprinted when the original author is known. Any omission of credit to an author is purely unintentional and should not be construed as plagiarism or literary theft.

Copyright 2012 Tara and April Glatzel. This information is solely advisory, and should not be substituted for legal, financial or tax advice. Any and all financial decisions and actions must be done through the advice and counsel of a qualified attorney, financial advisor and/or CPA. We cannot be held responsible for actions you may take without proper financial, legal or tax advice.